## Medford Food Co-op Board of Directors

# February 16, 2015

 Present:
 Pres. Jim Sims, Secretary Debi Boen, Fran Batzer, Clint Driver, Ben Truwe

 Absent:
 Vice Pres. Kellie Hill, Treasurer Justin Botillier

 Staff Present:
 GM Anne Carter



### **REPORTS**

The February Medford Food Co-op Board of Directors (*MFC BOD*) meeting was called to order at 6:00 p.m. on 02-16-15.

Minutes of the January 19, 2015 *MFC BOD* meeting were submitted. *Clint Driver* moved to approve the minutes as amended; *Ben Truwe* seconded the motion, which passed unanimously.

*General Manager Anne Carter* provided a *MFC* financial overview, providing the January 31, 2015 balance sheet, the November-January quarterly profit & loss statement, and the January 2015 Budget vs. Actuals report as well as the 4<sup>th</sup> Qtr 2014 Profit & Loss report January sales were at \$350K, 2% above budget (and a 14.9% increase over January, 2014). Expenses were at \$90K, or 97% of budget. Net income for January was \$17k, about 11% higher than projected. Seventeen new members-owners joined *MFC* in January, and four shares were redeemed.

**GM Carter** submitted and presented her written report, with updates in the areas of finance, ownership, public events and significant operational changes. Dave Blackburn of **National Cooperative Grocers (NCG)** recommended a market feasibility study prior to developing the annex. After discussion, Board consensus was that we continue basic deli planning stages without a study at this time. **Carter** also noted that the city of Medford recently passed an ordinance banning polystyrene food ware; many signatures supporting this ban were gathered at **MFC**. Continued support is needed in a lawsuit challenging Jackson County's Ordinance 635. The ordinance, passed in May 2014, creates a genetically engineered crop (GMO)-free zone to protect local farmers from transgenic contamination. **MFC** has seen several personnel changes in the past month as adjustments were made to cover growth in grocery and prepared food sales.

#### **GM MONITORING REPORT**

The February GM Monitoring Reports concerned Policy B1, Financial Condition and Activities. *GM Carter* is unable to report compliance with this policy. While sub-policy 4 (debt-to-equity ratio) remains out of compliance, since the restructuring of loans, this ratio has improved significantly (4.7 4<sup>th</sup> Quarter 2014). Increasing member equity and net income will further positively impact *MFC* solvency. Until an independent review/audit is completed, sub-policy 10 will remain out of compliance. *Treasurer Justin Botillier* is working with *GM Carter* to facilitate this process.

**GM Carter** also reviewed Policy Register "D" policies, and suggested that "C" and "D" policy reviews be added to our monthly agenda.

#### **OLD BUSINESS**

May 31 has been tentatively selected for the 2015 Annual Meeting and Election; the date and format will be finalized by the Annual Meeting Committee.

#### **NEW BUSINESS**

*Secretary Debi Boen* submitted a proposed GM Evaluation Protocol. After a motion by *Clint Driver* (second, *Fran Batzer*), the Board voted to add this protocol to Policy D4 of the Policy Register.

**MFC BOD** and **GM Anne Carter** participated in "Q and A" session regarding the last twelve GM Monitoring Reports; Carter provided appropriate explanations and updates. The Board then went into Executive Session to begin the GM Evaluation process.

### **ADJOURNMENT**

*Clint Driver* moved to adjourn the meeting at 8:30 p.m.; *Debi Boen* seconded the motion, which passed unanimously. The next regular *MFC BOD* meeting is scheduled for Mon., March 16, at 6:00 p.m. at the law offices of *Pres. Jim Sims* (225 W. Main, Medford). Members-owners, staff, and the public are welcomed and encouraged to attend; snacks available. The Finance Committee will meet before the March 16 full Board meeting.

Please see below for an Action List and a Motion Synopsis.

Respectfully Submitted, Debí Boen Debi Boen

ACTION LIST				
TARGET DATE	ACTION	<b>RESPONSIBLE PARTY</b>		
03-14-05	Ends Workshop	All Directors, Anne		
03-16-05	Bring quarterly social proposal (location, dates)	Anne		
03-16-05	Prepare written GM Evaluation; submit for approval at March meeting	Debi, Jim		
03-16-05	Prepare written GM self- evaluation; submit at March meeting	Anne		
03-16-05	Prepare 2015 Monitoring Report B and B8 (March)Anne			
ASAP	Prepare minutes, ES minutes, final monitoring table, calendar, PG register updateDebi			
03-01-05	Finalize plans for Annual Meeting (1 <sup>st</sup> deadline March 16)	Annual Mtg Comm		

MOTION LIST 02-16-15				
MOTION	1 <sup>st</sup>	2 <sup>nd</sup>	PASS/FAIL	
Approve 01-19-15	Clint Driver	Ben Truwe	Pass (unanimous)	
minutes as amended				
Add GM Eval				
Protocol to Policy	Clint Driver	Fran Batzer	Pass (unanimous)	
Register				
Adjourn	Clint Driver	Debi Boen	Pass (unanimous)	